

## Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-10 EB-07 ISO-00 /018 R

DRAFTED BY COMM/BIC/OED/SIPS/JTHARDISTY/SG

APPROVED BY EB/OCA/CM:JJREILLY

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

STATE/ARA/BC/RPACE

COMM/DIBA/BIC/OIM/RMUENZER (INFO)

ARA/ECP/WDBURSON(INFO)

----- 037715

R 020749Z OCT 76

FM SECSTATE WASHDC

TO AMEMBASSY LA PAZ

UNCLAS STATE 245384

E.O. 11652: NA

TAGS: BEXP, BL

SUBJE-T: PRODUCT OPPORTUNITY - BUILDING AND ROAD CONSTRUC-  
--- TION EQUIPMENT FOR MR. CARLOS MORALES LANDIVAR

REF: LA PAZ 6408, USDOC 13708, LA PAZ 6139

1. EIGHTEEN FIRMS INDICATED INTEREST IN MR. MORALES VISIT TO NEW YORK BY PROVIDING N.Y. DISTRICT OFFICE WITH COMPANY BROCHURES. MORALES ONLY CONTACT WITH DISTRICT OFFICE WAS A PHONE CALL INFORMING THEM HE WAS LEAVING CITY NEXT MORNING. NYDO HAS SENT COMPANY MATERIAL TO SIPS WHO IS NOW AIR POUCHING IT TO EMBASSY. REQUEST THAT WHEN BROCHURES ARRIVE (IN TWO PACKAGES) MATERIAL BE HAND CARRIED TO MORALES OFFICE WITH EXPLANATION THAT THESE U.S. COMPANIES WERE DISAPPOINTED NOT TO BE ABLE TO MEET WITH HIM BUT ARE STILL VERY INTERESTED IN DISCUSSING HIS EQUIPMENT NEEDS.

2. CONSIDERABLE INTEREST IS BEING SHOWN BY U.S. FIRMS IN  
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FOLLOWING UP ON THIS POTENTIAL. WOULD APPRECIATE ANY

SUPPORTING INFO EMBASSY CAN PROVIDE AS TO SPECIFIC EQUIP-  
MENT NEEDS, DESIRED DELIVERY SCHEDULES AND FINANCIAL  
ARRANGEMENTS. SIPS WILL CONTINUE TO FOLLOW SO RE-  
QUEST THAT FUTURE CABLES BE ADDRESSED TO ATTN: SIPS. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 OCT 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE245384  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/JTHARDISTY/SG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ORIGIN COME  
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**Original Handling Restrictions:** n/a  
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**Reference:** 76 LA PAZ 6408, 76 LA PAZ 6139  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 AUG 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09 AUG 2004 by barnescd>; APPROVED <16 DEC 2004 by izenbei0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** E-T: PRODUCT OPPORTUNITY - BUILDING AND ROAD CONSTRUC- --- TION EQUIPMENT FOR MR. CARLOS MORALES LANDIVAR  
**TAGS:** BEXP, BL  
**To:** LA PAZ  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006